

HATSUN AGRO PRODUCT LIMITED

Regd. Office: 5A, Vijayaraghava Road, T.Nagar, Chennai 600 017.

UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2010

(Rupees in lakhs except EPS and shareholding data)

S.No.	Particulars	Standalone		
		3 months ended June 30, 2010 Unaudited	3 months ended June 30, 2009 Unaudited	Financial year ended March 31, 2010 Audited
1	Net Sales/Income from Operations	32,826.99	25,173.90	114,060.31
2	Expenditure			
	a. (Increase) / decrease in stock-in-trade and work in progress	(1,061.03)	(969.21)	(1,664.31)
	b. Consumption of materials	25,105.11	19,870.86	87,757.76
	c. Purchase - traded goods	230.47	289.91	761.35
	d. Employees cost	1,046.87	882.83	3,729.65
	e. Depreciation	853.88	524.69	2,681.17
	f. Other expenditure	5,116.96	3,426.48	17,151.09
	g.Total (a to f)	31,292.26	24,025.56	110,416.71
3	Profit from Operations before Other Income, Interest & Exceptional Items	1,534.73	1,148.34	3,643.60
4	Other income	31.19	83.87	292.98
5	Profit before Interest & Exceptional Items	1,565.92	1,232.21	3,936.58
6	Interest	832.68	517.13	2,783.02
7	Profit from ordinary activities before tax (5) - (6)	733.24	715.08	1,153.56
8	Tax (expense)/credit	(178.48)	(266.25)	(884.63)
9	Net profit from ordinary activities after tax (7)- (8)	554.76	448.83	268.93
10	Paid-up equity share capital (Face Value of Rs. 2/- per share)	679.21	679.21	679.21
11	Reserves excluding revaluation reserves			4,672.50
12	Basic and diluted earnings per share (Rs.)			
	Earnings per share-Basic	1.63	1.29	0.74
	Earnings per share-Diluted	1.59	1.29	0.74
	(Face value of equity share - Rs. 2/-)			
13	Public shareholding			
	- Number of equity shares (Face Value of Rs.2/- per share)	9,133,323	9,133,323	9,133,323
	- Percentage of equity shareholding	26.91%	26.91%	26.91%
	Promoters and Promoter Group Shareholding			
	a.Pledged / Encumbered			
	Number of shares	16,875,000	16,400,000	16,875,000
	Percentage of shares			
	(as a % of the total shareholding of the Promoter and Promoter group)	68.01%	66.10%	68.01%
	(as a % of the total share capital of the Company)	49.71%	48.31%	49.71%
	b.Non - encumbered			
	Number of shares	7,935,767	8,410,767	7,935,767
	Percentage of shares			
	(as a % of the total shareholding of the Promoter and Promoter group)	31.99%	33.90%	31.99%
	(as a % of the total share capital of the Company)	23.38%	24.78%	23.38%

Segment wise Revenue, Results and Capital Employed

S.No.	Particulars	Standalone		Financial year ended March 31, 2010 Audited
		3 months ended June 30, 2010 Unaudited	3 months ended June 30, 2009 Unaudited	
1	Segment Revenue			
	a. Milk & milk products	32,102.07	24,825.75	110,570.61
	b. Others	724.92	348.15	3,489.70
	Sales from operations	32,826.99	25,173.90	114,060.31
2	Segment results (Profit before tax and interest)			
	a. Milk & milk products	1,898.96	1,507.17	4,511.03
	b. Others	34.59	54.78	819.04
	Total	1,933.55	1,561.95	5,330.07
	Less: Interest (net)	827.07	515.00	2,744.55
	Unallocable expenditure (net of unallocable income)	373.24	331.87	1,431.96
	Total profit before tax	733.24	715.08	1,153.56
3	Capital employed			
	a. Milk & milk products	36,089.95	32,880.10	35,794.82
	b. Others	496.60	100.83	463.90
	c. Unallocable	(30,680.08)	(26,805.37)	(30,907.01)
	Total	5,906.47	6,175.56	5,351.71

Notes:

- The above unaudited financial results were reviewed by the audit committee and approved by the Board of Directors on July 28, 2010 and has been subjected to limited review by the statutory auditors.
- The auditors of the Company in their limited review report for the quarter ended June 30, 2010 and in their audit report for the year ended March 31, 2010 have qualified for certain income tax related matters which are under dispute. Management's estimate of the financial impact thereof is approximately Rs. 150 lakhs. Based on legal advice, Management believes that no incremental provision is required for such income tax related matters.
- The Company's operations predominantly relate to "milk and milk products". All other activities have been classified under "others" for segment reporting.
- The Company has outstanding unsecured compulsorily convertible debentures ("UCCD") amounting to Rs. 2,500 lakhs. The UCCD's are convertible into equity shares at a price to be mutually agreed by the Board of Directors of the Company and the debenture holders. Diluted Earnings per share has been computed after considering the maximum dilution possible by the allotment of the UCCD's.
- Previous year's figures have been reclassified/regrouped wherever necessary to conform to current year's presentation.
- During the quarter, there was a fire in the Company's plant at Kancheepuram. The Company is hopeful of recovering the loss incurred from the insurance Company and has accounted for Rs. 150 lakhs as insurance claim receivable as at June 30, 2010.
- Status of investor grievances for the quarter ended June 30, 2010:

No of Complaints pending as at April 1, 2010 - Nil; Received during the quarter - 9; Disposed during the quarter 9; Lying unresolved as at June 30, 2010 - Nil.

For and on behalf of the Board of Directors

Place : Chennai
Date : July 28, 2010

R.G.Chandramogan
Managing Director